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For practitioners having experience in agile, PMI ACP is an advanced certification that enables you to lead and coach agile projects and programs. Unlike CSM that focuses only on scrum, ACP covers multiple agile approaches in depth

**Training Dates:**  
**17,18,19,20 May**  
**(Sat-Tue)**

## Get Coached in ACP =

- reduced study efforts,
- best-in-class guidance,
- low fees!

**Fee: ₹14,000/-**  
**(or via ₹2900 x 5**  
**EMIs)!**

**Earn 15 SEUs/28 PDUs if you are a CSM / PMP**  
**Subsequent Batch: 21,22,28,29 June 2025**

**Pay Now**

Contact No : +91- 9822603367  
Email : [contact@getcoached.in](mailto:contact@getcoached.in)  
Website: [www.GetCoached.in/ACP](http://www.GetCoached.in/ACP)



**GetCoached.in**  
Career Coaching for Success



# About the Trainer



Trained 35+ Corporates

Participants across 15 Countries

1400+ Hours of Training (over past 12 months)

Ashish Paranjpe, ACP, SAFE SPC, PMP, ITIL has around 30 years experience across industries and domains. [Click here](#) to view his profile. Here are 4 reasons why you are in safe hands:

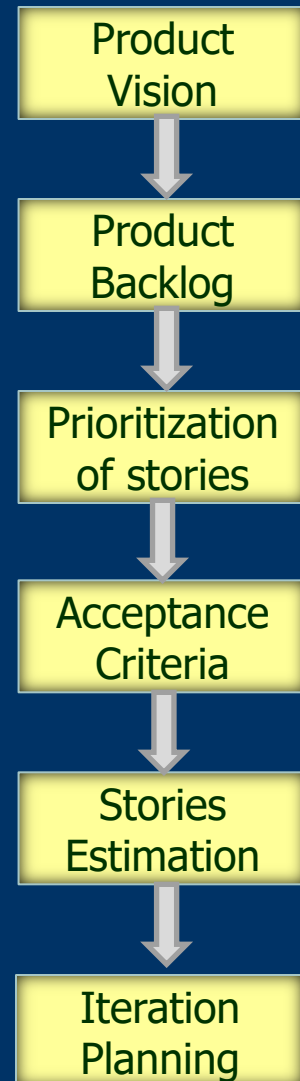
- 1. Hands-On:** Ashish has been involved executing and managing projects since 1991, and also managing project managers. His exposure to Agile began in 2007, for a major engagement in US for Capgemini. Being hands-on helps him relate to your projects.
- 2. Rich training experience:** He has been successfully conducting Agile & Scrum Training over past 8 years in India and overseas. This includes organizations such as IBM, Oracle, Vodafone, Telstra, L&T Infotech, Tieto and more.
- 3. Agile Coach:** He is serving as an Agile coach to development teams, over the past 8 years. He is currently guiding the agile transformation for 10 teams at Deutsche Bank.
- 4. Trainer for other institutes:** Ashish is a freelancer through several training institutes for Agile training. This exposure helps him ensure the best course coverage.



# PMI-ACP Course Outline

1. Introduction to Agile, ACP and Agile Overview
2. Agile Manifesto, Values and Principles
3. Agile Methods & Approaches and Tools
4. Agile Requirements Analysis and Design
5. Value based prioritization
6. Agile Estimation
7. Iteration Planning, Monitoring and Adapting
8. Product Quality
9. Risk Management in Agile
10. Agile Metrics
11. Agile Value Stream Analysis
12. Agile Knowledge and Skills
13. Professional Responsibility

## Hands On Simulation





# Fees, Terms and Modes of Payment

- **Rs. 14000 per participant (includes GST) / US \$190**
- Option to pay in EMIs ( 5 cheques of Rs.2900/- each) over 5 months.
- Fees are non refundable.
- The batch can be changed to later months without additional cost, if informed 48 hours prior. Batch change done later will cost Rs. 1000
- Payment Modes: Branch/ATM Cheque drop, Cheque or cash handover, Phone Pay or Google Pay to 9822603367, UPI to ashishparanjpe@kotak or Online transfer to:

**Pay Now**

Kotak Mahindra Bank Current Account Number: 6912179452  
Name: Ashish Shivajee Paranjpe HUF  
Branch: Aundh, Pune.  
NEFT/IFSC Code: KKBK0000726 (Four zeros seven two six)



# Training Package Includes

1. 4 full days of online OR offline classroom based training delivered by PMI ACP® Certified Trainer having ~31 years experience.
2. ACP Training Certificate for 28 Contact Hours (popularly called as 28 PDUs)
3. Hard and Soft copy of all the training content
4. Recordings of the training, for later reference while studying
5. 2 mock tests with answers (soft copy)
6. 25 additional free mock exams (via links provided)
7. A booklet entitled "Cracking the PMI ACP®" that helps you prepare for the exam
8. Upto 6 post program interactions over email or phone, within 6 months
9. A collection of Agile training videos, presentations and additional documentation that help you learn more on the subject
10. A comprehensive guide on how to fill the exam form, alongwith a filled-in sample
11. Smart Agile Templates & Checklists for making your agile implementation more efficient and effective
12. "Library" Access to the book: PMI ACP Exam Prep – 2nd Edition by Mike Griffiths





# Why GetCoached.in ACP?

## 7 Key Reasons why GetCoached.in is of the best PMI ACP institutes in Pune:

1. 31 years Industry experienced trainer discusses examples in your domain and suggests solutions to your project situations
2. Provides recording of the classroom training to help you revise better
3. Comprehensive course = lesser books to read. Increase confidence for ACP prep
4. Experiential (hands-on) learning through a variety of simulated games/activities for nearly 50% of the training
5. Training content includes the ACP and CSM (Certified Scrum Master) topics - get the best of both worlds!
6. Pre & Post training support by the same trainer - not by a call center
7. All this at an affordable fee (one of the lowest in the region) + EMI option

[Click here](#) to view the ratings on Google+ by some participants. Scroll down that page to view all reviews.



# Medium, Dates & Time

- **Medium of Training:** Online Zoom Link shared to participants OR at Hotel Orchard, Deccan, Pune.
- **Dates:** 17,18,19,20 May 2025 (Saturday, Sunday, Monday, Tuesday)
- **Next Date:** 21,22,28,29 June 2025 (Saturday, Sunday)
- **Time:** 10 am to 6:30 pm with breaks every couple of hours
- **Batch size:** 10-12 participants, so as to ensure maximum interaction
- **Tools Required:** Laptop with MS Excel



# What should I go for: PMI ACP or CSM?



1. PMI ACP requires 1 year experience in Agile whereas CSM does not require any prior background. This ensures that the ACP participants in the training know what we are talking about - whereas in a CSM Training, you will get individuals that have never done Agile before. If you don't have any experience and yet want to get a quick certification relating to Agile / Scrum, CSM is what you may want to go for.
2. Everyone passes the CSM exam. You are going to be a CSM if you complete the 2 day program. Being a CSM does not by itself make you stand apart from others except that you got awareness of the way Scrum works. Nothing more. Being an ACP implies that you stand apart as an agile professional distinct from the rest
3. Rather than being one among of the huge number of CSMs, you become one of the few in your city that have this ACP certification as an edge over the others
4. The ACP course is a super set of the other certifications. It covers all that you would cover in the CSM training, plus other methods like XP, Lean, Kanban and some more. So, by doing an ACP, you will cover the CSM topics, and much more
5. The ACP course covers it from all perspectives - the Agile Coach, Product Owner, Scrum Master and Team. CSM will be primarily aimed at the scrum master role
6. Even if your focus on seeking knowledge on Agile methodologies and certification is not presently important, PMI ACP costs approximately 30% of the CSM course fee.





# Frequently Asked Questions



- **Q. What is ACP?**

- **A.** ACP Stands for Agile Certified Practitioner. This is the agile certification issued by the Project Management Institute, USA, the same body that issues the PMP (Project Management Professional) Certification. This is not to be confused with CSM or "Scrum Master Certification" though it covers scrum and other methodologies in depth

- **Q. What is the eligibility criteria for ACP Certification?**

- **A.** The PMI ACP Handbook (see the Useful Links tab above) provides a detailed information on this. In brief, you need 1500 hours (~ 10 months) of Agile Projects related experience (from the past 3 years), plus 2000 hours (slightly over 1 year) of general project experience (in the past 5 years) outside of this 1500 hours. If you are already a PMP in good standing, this second criteria is not required. The 1500 hours could be in any agile methodology, as long as your application form indicates that your method was iterative and incremental. It could be a combination of methods as well (XP, Scrum, Kanban) or your own customised version. PMI does not need any official/project document from your organization to support this application.



# Frequently Asked Questions



- **Q. In a nutshell, what does ACP cover?**
- **A.** ACP covers all the approaches that are popularly used - Scrum, XP, Lean, Kanban, FDD, DSDM, AUP and more. It covers scaled agile concepts, as also DevOps. ACP is going deep in each of these, while covering the common aspects of all. It helps you be in a position to select from these multiple approaches, since it is likely that one specific method (say Scrum) may not suit all project needs
  
- **Q. Do you guarantee that I will pass the ACP?**
- **A.** Actually, no one can guarantee that, but what the trainer does guarantee is that he will cover the entire scope of the ACP course, answer all your queries, ensure that you have understood all the topics. Beyond that, whether you pass or not will depend on your extent of studies, how you use your experience for the answers, your speed of reading, your level of practice, especially for numerical questions, and last but not the least, time management. So far, the track record has been that 0 participants have failed, after getting the trainer's go ahead
  
- **Q. What is the option if I do not have the hours required to be eligible?**
- **A.** You can take the training now, get opportunities to work in Agile projects based on this training, gain your experience and then apply for the exam.



# Frequently Asked Questions



- **Q. What book(s) do I need to refer, for studying for the exam?**
- **A.** PMI does not provide any specific book to study for the exam. They recommend you to read various books on the subject, as indicated in the Useful links tab of this page. The first 4 in the list of PMI are useful. However, considering that you may be pressed for time, most of what is required to know for the exam, is being covered through the training material provided by GetCoached.in ACP
  
- **Q. What is the fee for the ACP exam?**
- **A.** For ACP, you need to pay 435\$ if you are a PMI member, or \$495 if you are not a member (membership costs \$ 139). This is besides the training fee charged by GetCoached.in ACP
  
- **Q. How long do I need to study to pass the exam in the first attempt?**
- **A.** Generally, people take 1.5 to 2 months to be ready. It depends on the available time, reading speed, grasping power, experience and mock exam scores. If you are able to devote 1.5 hours every week day and 3 hours every weekend, then you should be able to sail through in 1.5 to 2 months.



# Frequently Asked Questions



- **Q. When do I know that I am ready to give the exam?**
- **A.** If you are consistently scoring around 70% in the various mock exams, you can consider yourself to be ready for the ACP exam. However, please note that this is not a guarantee, but a good indicator. You never know what questions will come your way on the exam day. PMI does not declare any passing marks for the ACP exam
  
- **Q. What if I do not pass the ACP exam in the first attempt?**
- **A.** You can give two more attempts in the 1 year time window since you submitted your form and paid the fees.
  
- **Q. What kind of exam is the ACP?**
- **A.** You need to answer 120 objective questions in 3 hours. There is no negative marking, and there is 1 right answer from the give 4 options. This will be an online exam at Pearson Vue centers in Pune, or you can give the exam at home, proctored remotely by them.



# Frequently Asked Questions



- **Q. What is the passing score for the exam?**
- **A.** PMI does not declare any passing score for the exam. You get a proficiency level after completion of the exam, but not a score. However, it is said that generally you need to score 70% in mock exams to be reasonably confident to clear the ACP, though this is not a sure shot guarantee.
  
- **Q. What makes GetCoached.in ACP better than other institutes?**
- **A.** You need a trainer with tons of relevant experience. You expect to be trained by someone who has been there in the trenches and helped Agile teams to succeed. You need to talk with someone who has experiences across large, medium and small organizations to give you the right examples. You need a trainer that has trained some of the top organizations in the country for Agile. Along with the quality, you also need an organization who will not charge you too much, and yet get comprehensive training content that helps you get ready for the exam without the need to read 5 other books. And last but not the least, you need support from the same trainer who taught you, rather than speaking to a call center. When you get all of this from GetCoached.in ACP, you need not look any further!





# Frequently Asked Questions

- **Q. Is it necessary for an institute to be an R.E.P. (Registered Education Provider)?**
- **A.** No, it is not necessary that the training should be from an R.E.P. PMI (Project Management Institute) permits you to undertake the 28 contact hours (popularly called as 28 PDUs) training (and certificate) from any organization, as long as the topics covered are aligned with the ACP syllabus. Please contact us on +91-9822603367 if you need more information about this.
  
- **Q. How long is the 28 Contact Hours Certificate valid?**
- **A.** There is no expiry date for the 28 contact hours certificate. You can take the training this year, and give the exam anytime in future.
  
- **Q. How long is the ACP Certification valid?**
- **A.** The certification is valid for 3 years from the day you pass the exam. You need to renew the certification by earning 30 PDUs. Visit [pmi.org](http://pmi.org) for more info.





# Useful Links

- [ACP Overview from PMI.org](#): About the exam, eligibility criteria and more
- [ACP Handbook](#): A guide to the exam, the scope & everything you need to know about ACP
- [ACP Exam Content Outline](#): A more detailed look at the exam composition and topics
- [ACP FAQs](#): Answers to most of your Questions
- [ACP Reference Books](#): A list of recommended books for Agile ACP Certification Study
- [ACP vs CSM](#): A comparison between Agile Certified Practitioner and Certified Scrum Master, which helps you determine which one should you go for.
- [ACP Blog](#): Edward Chung's blog on the PMI ACP exam
- [PMI ACP Jobs](#): List of job openings for those having PMI ACP